1. Identified new targets, developed new business opportunities and presented product lines to customers.
2. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
3. Trained new employees on customer service, money handling and organizing strategies.
4. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
5. Merchandised attractive shelf displays with current offerings to drive store sales.
6. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
7. Used consultative sales approach to understand customer needs and recommend relevant offerings.
8. Completed efficient store resets to prepare store for special promotions and seasonal updates.
9. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
10. Drove store revenue by offering customers accessories and related purchases to complete selections.
11. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
12. Acquired [Number] new customers, generating [Number]% of team revenue.
13. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
14. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
15. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
16. Managed quality assurance program, including on-site evaluations, internal audits and customer surveys.
17. Collaborated with [department or management] to achieve [result].
18. Opened new merchandise and stocked sales floor racks and shelves.
19. Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.
20. Drove team revenue totals by bringing in over $[Amount] in sales.